

# Snell & Wilmer

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## **Dana Ontiveros**

Associate | Los Angeles

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## **Main Bio**

Dana Ontiveros is a corporate and securities associate in the Los Angeles office.

## **Representative Experience**

- Assisted with diligence, ancillaries, and specialist coordination in representative in \$19M sale of business focused on continuing tax education
- Assisted with diligence, disclosure schedules, and closing matters in representation in \$600M merger of an HOA management company
- Assisted with diligence, ancillaries, and specialist coordination in representation \$15M sell of a California-based grocery store chain including the transfer of California Liquor License as well as heavy inventory issues, fraud, and self-dealing
- Assisted with limited engagement related to franchise matters for the buyer of U.S. based casual dining restaurant franchise
- Lead counsel representing high-pressure misting company in \$400K purchase of fan production business
- Assisted with diligence, ancillaries, and specialist coordination in representation of a multi-national electronic component manufacturing company in car parts tooling industry
- Assisted with diligence, ancillaries, and specialist coordination in \$6M sale of California-based nutrition bar food manufacturer
- Represented a dental and orthodontal office in \$4M sale assisting with diligence, ancillaries, and specialist coordination, as well as completing a pre-closing F-reorganization
- Represented a HVAC company in \$3M sell assisting with pre-closing F-reorganization and other closing matters
- Represented an experiential marketing agency on \$35M sale including complications with existing debt holders, loan restrictions on compensation, preferred stock amendments; assisted with diligence, ancillaries, and specialist coordination
- Represented California-based software company with government contracting matter; assisted with diligence, ancillaries, specialist coordination, as well as pre-closing F-reorganization

## **Education**

- University of California, Los Angeles School of Law (J.D.)

- Fashion and Beauty Law Association, Founder and President
- Law Women, Program Coordinator
- Entertainment Law Review, Media Editor and Staff Editor
- Real Estate Law Association, Anderson Real Estate Association Liaison
- Cannabis Law Association, Finance Chair and Vice President
- Bruce I. Hochman Award for Excellence in the Study of Tax Law, Winner
- Distinguished Bankruptcy Law Students, Nominee
- Pircher, Nichols & Meeks Real Estate Joint Venture Challenge, First Place
- Transactional Law Competition, Best Draft
- Melville B. Nimmer Memorial Prize, Copyright Course
- Mason Family Academic Excellence Gold Award, Copyright Course
- Columbia College Chicago (B.A., Arts Management, minor in Intellectual Property Management, *summa cum laude*)
  - Honor's Program
  - Dean's List
  - Dean's Merit Scholarship

## Languages

- French

## Professional Memberships & Activities

- American Bar Association

## Representative Presentations & Publications

- "[SEC Enhancement of Share Repurchase Disclosure Requirements](#)," Author, Corporate Communicator (Summer 2023)
- "Recent Developments in Cannabis and CBD Franchising," Researcher, American Bar Association, 45th Annual Forum on Franchising, San Diego, CA (November 2-5, 2022)
- "Overview on Board Diversity Trends," Presenter, Snell & Wilmer Virtual CLE Series (June 23, 2022)
- "A Look at Developing Legal Considerations in Environmental, Social and Governance (ESG)," Co-Presenter, Snell & Wilmer Environmental Law Roundtable Series (February 8, 2022)
- "Annual Meeting and Proxy Considerations," Co-Presenter, Fourteenth Annual Proxy Season Update Webinar (January 13, 2022)

## Professional Recognition & Awards

- Snell & Wilmer Community Involvement Award (2024)

## Community Involvement

- El Centro Clinic, Volunteer (2018-2019)
  - Homeless Prevention Clinic
  - Bet Tzedek Clinic

## **Previous Professional Experience**

- University of California, Los Angeles, Research Assistant to Tribal Legal Development Clinic
- University of California, Los Angeles, Research Assistant to Professor Angela Riley and Professor Scott Cummings
- Musicbed, Artist and Repertoire Intern
- Chicago Ideas, Strategic Partnerships Intern
- Chicago International Movies and Music Festival, Assistant to the Executive Director

## **Bar Admissions**

- California

## **Client News**

- Snell & Wilmer Advises Federal Software Provider Integrated Data Services in Its Sale to Private Equity Firm Arlington Capital Partners
- Snell & Wilmer Advises Motorsport Network in Sale of Controlling Stake in World's Largest Independent Motorsport Racing and Automotive Media Platform
- Snell & Wilmer Represents Home Owner Association Management Company RealManage in Strategic Partnership with American Securities