

# Snell & Wilmer

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## Ryan D. Konsdorf

Partner | Phoenix

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### Main Bio

Ryan Konsdorf's practice is concentrated in real estate and business transactions, including purchase and sale transactions, land development and entitlement, master-planned communities, restaurant development, multi-family development, commercial leasing, hospitality transactions, cell tower development, residential landlord-tenant matters, liquor licensing and financing matters. He represents individuals as well as large and small corporate clients in real estate matters throughout the United States, including real estate investment trusts (REITs), real estate developers, commercial and industrial real estate owners, restaurant and hospitality developers, owners and operators, landlords and tenants, and others looking to invest in, or divest of, developed or raw real estate. Ryan is also a member of the firm's Hiring Committee and Attorney Development Committee.

### Representative Experience

- Represented publicly traded Canadian REIT as U.S. counsel in over \$1.5 billion worth of hotel and lodging facility portfolio acquisitions and dispositions throughout the U.S.
- Represented Arizona-based real estate investment and development enterprise in connection with over 50 separate master planned development projects throughout Arizona
- Represented restaurant franchise owners in connection with the purchase, sale, leasing and development of over 30 restaurants throughout Arizona
- Represented cell tower developer in the leasing and development of over 85 cell towers throughout Arizona, Nevada, New Mexico and Texas
- Represented national multi-family development company with various projects throughout Arizona, including the acquisition and development of a 25-story, 350+ unit luxury for-rent apartment community in Arizona
- Represented national sports and fitness club operator in connection with the acquisition, leasing and development of over 25 separate clubs throughout Arizona, California, Florida, Georgia, Illinois, Michigan, New Jersey, Tennessee, Texas and Washington
- Represented large-scale land developers and builders in single-family and multi-family residential community developments throughout Arizona
- Represented public university in \$30+ million acquisition and redevelopment of office building in Washington, D.C.

- Represented solar energy industry leader in sale of \$100+ million industrial manufacturing building in Arizona
- Represented hotel owners and event management company in acquisition and transfer of Arizona liquor licenses
- Represented landlord and tenant's interests in numerous mixed-use retail, restaurant, medical and office leases, as well as residential leases

## Education

- Arizona State University, Sandra Day O'Connor College of Law (J.D., *magna cum laude*)
  - Associate Editor, Arizona State Law Journal
  - Order of the Coif
  - Willard H. Pedrick Scholar
- University of Nebraska-Lincoln (B.S., Marketing, highest distinction)
  - Dean's List
  - Sigma Phi Epsilon Fraternity
  - American Marketing Association Student Chapter, Vice President

## Professional Memberships & Activities

- Urban Land Institute

## Representative Presentations & Publications

- Panel speaker at Arizona State University, Sandra Day O'Connor College of Law (2014-Present)
- Panel speaker at the Arizona Legal Center (2017-Present)
- "Killing Your Chances of Inheriting: The Problem with the Application of the Slayer Statute to Cases of Assisted Suicide," Author, 39 ACTEC L.J. 399, 399 (2013)

## Professional Recognition & Awards

- The Best Lawyers in America®, Real Estate Law (2023-2024)
- Southwest Super Lawyers®, Rising Stars Edition, Real Estate (2020-2022, 2024)

## Community Involvement

- Pipeline Worldwide, President of the Board
- Arizona Legal Center, Volunteer and Attorney Liaison
- Herberger Theater, Former Member of Young Leadership Board
- Volunteer Lawyers Program
- Huskers N Arizona Alumni Association

## Previous Professional Experience

- Snell & Wilmer, Summer Associate (2012)
- Kahala Corporation, Legal Intern (2011)

## **Bar Admissions**

- Arizona

## **Court Admissions**

- Supreme Court of Arizona

## **Client News**

- Snell & Wilmer Advises Phoenix-Based Battery Testing Company EAI in Sale with ATS Family of Companies